



# CAPABILITY STATEMENT

CANADIAN FEDERAL CORPORATION  
GST/HST Registered

Procurement, Strategic Sourcing and Supply Chain Execution

## COMPANY OVERVIEW

**Xolentis Global Solutions Inc.** delivers structured procurement, strategic sourcing, supplier engagement, documentation, logistics coordination, and delivery execution for public-sector, institutional, private-sector, and international clients. We translate complex purchasing requirements into clear sourcing activity, documented supplier commitments, and dependable delivery outcomes.

Our model provides clients with one accountable point of contact across the procurement lifecycle, without requiring them to carry inventory or manage multiple vendors directly.

## CORE CAPABILITIES

### Procurement Compliance and Governance

We structure engagements around approval requirements, procurement procedures, documentation standards, and accountability expectations.

Requirement clarification and procurement planning  
Audit-ready records and approval tracking  
Compliance-focused sourcing execution

### Supplier Sourcing and Qualification

We identify, assess, and engage suppliers against defined technical, commercial, documentation, and risk requirements.

Supplier discovery and market outreach  
Qualification and due-diligence review  
Pricing, capacity, licensing, and readiness checks

### Documentation and Contracting

We organize quotation, specification, supplier, and contracting documentation to support clear commitments and traceable decisions.

Quotation and specification management  
Supplier commitments and document control  
Tender and contract support documentation

### Logistics and Delivery Management

We align freight, customs, delivery milestones, and supplier activity with project schedules and destination requirements.

Freight and delivery planning  
Trade and customs documentation support  
Milestone tracking through completion

### Performance and Issue Resolution

We monitor supplier performance and delivery progress, identify issues early, and coordinate corrective action through resolution.

Supplier performance monitoring  
Root-cause and corrective-action follow-up  
Stakeholder updates and escalation control

### Sector-Focused Execution

We adapt sourcing and delivery activity to the operating realities of each client environment, jurisdiction, and category of need.

Public and institutional procurement  
Cross-border and donor-aligned requirements  
Project-based and recurring supply needs

## OPERATING MODEL

**Procurement execution without inventory burden.** Xolentis clarifies requirements, qualifies suppliers, structures documentation, manages supplier commitments, coordinates delivery, and tracks performance through completion. Clients gain access to approved goods and services through a disciplined procurement process without carrying inventory directly.



## SUPPLY AND SOURCING FOCUS

### Institutional and Facility Supply

Dependable sourcing for operational, maintenance, office, technology, and facility requirements across recurring and multi-site environments.  
Office and workplace consumables  
Janitorial, sanitation, and facility supplies  
Furniture, technology, and general equipment  
Safety, PPE, and operational consumables

### Industrial, Medical and Project Supply

Project-specific sourcing of specialized goods, materials, and equipment selected against technical requirements and delivery schedules.  
Medical and laboratory supplies  
Industrial materials and equipment  
Construction and infrastructure-related goods  
Educational and institutional supply categories

## WHY XOLENTIS

### Control-Focused Execution

We apply disciplined risk assessment, documentation review, issue escalation, and quality oversight to support transparent, defensible, and well-controlled procurement outcomes.  
Risk-based supplier and engagement review  
Clear documentation and decision traceability  
Early issue identification and escalation  
Consistent quality oversight through completion

### Single-Point Procurement Accountability

Clients receive coordinated oversight across sourcing, supplier engagement, documentation, logistics, performance, and issue resolution.  
Reduced vendor-chasing and administrative burden  
Clear documentation and supplier commitments  
Schedule-aligned execution and delivery visibility  
No client inventory burden required

## LEADERSHIP, TRADE EXPERIENCE AND CREDENTIALS

### Leadership and Risk-Governance Experience

Xolentis leadership brings more than a decade of experience in regulated Canadian financial institutions across anti-money laundering, financial crime investigations, fraud risk, sanctions compliance, quality assurance, regulatory reporting, internal controls, and operational leadership. Experience in complex-case review, sanctions-evasion detection, regulatory escalation, and coaching strengthens supplier due diligence, reputational-risk screening, procurement governance, documentation quality, and risk-based execution.

### Hands-On International Trade Experience

Leadership also brings hands-on international trade experience from operating a commercial import business. This included sourcing children's ride-on products and commercial amusement equipment; vetting manufacturers in Dalian and Guangzhou, China; and engaging global suppliers at the International Association of Amusement Parks and Attractions (IAAPA) trade show in Orlando, Florida. Leadership maintained an import-export program account, classified products for tariff and duty purposes, prepared import documentation, and completed customs clearance without third-party brokerage. This strengthens supplier assessment, import planning, customs documentation, cross-border logistics, and physical-goods execution.

### Credentials and Capabilities

- CAMS - Certified Anti-Money Laundering Specialist
- FIS - Financial Intelligence Specialist
- Manufacturer vetting in China; supplier engagement at IAAPA in Orlando
- Tariff classification, import documentation, and self-managed customs clearance
- Financial-institution leadership, coaching, and quality oversight
- Bilingual English/French

## SECTORS AND CLIENT ENVIRONMENTS

### Public Sector and Government

Municipal, provincial, federal, and broader public-sector purchasing environments.

### International Organizations and NGOs

Donor-funded, multi-stakeholder, and cross-border procurement requirements.

### Private Sector and Corporate Clients

Project-based and recurring commercial procurement with single-point accountability.

### Foreign Government and Public Agencies

Jurisdiction-specific sourcing, trade documentation, and delivery execution.

### Institutional and Facility Supply

Operational continuity across institutions, facilities, sites, and departments.

### Infrastructure and Construction Projects

Materials, equipment, and project goods aligned to specifications and milestones.

## ENGAGE XOLENTIS

Tell us what you need, and we manage the sourcing, supplier engagement, documentation, logistics coordination, and delivery process—with clear accountability from start to finish.

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